

# POET Grain, North Manchester

868 E 800 N

North Manchester, IN 46962

Phone: 866-612-2532

## Discount Schedule

### Test Weight

1 cent per bushel each pound 53.9 to 52.0  
2 cents per bushel each pound 51.9 to 50.0  
4 cents per bushel each pound below 50

<u>Pounds</u>	<u>Discounts</u>
53.0 to 53.9	\$.01/bu
52.0 to 52.9	\$.02/bu
51.0 to 51.9	\$.04/bu
50.0 to 50.9	\$.06/bu
49.9 to 49	\$.10/bu

### Damage

1 cent per bushel each % above 5.0%  
2 cents per bushel each % above 7.0%  
3 cents per bushel each % above 10.0%  
4 cents per bushel each % above 15.0%  
5 cents per bushel each % above 20.0%

<u>Percent</u>	<u>Discount</u>
0% - 5.0%	No Discount
5.1% - 6.0 %	\$.01/bu
6.1% - 7.0%	\$.02/bu
7.1% - 8.0%	\$.04/bu
8.1% - 9.0%	\$.06/bu
9.1% - 10.0%	\$.08/bu
10.1% and above	See Management

### Heat Damage

2 cents each tenth percent above one tenth percent  
Subject to rejection at 5 tenths of 1 percent.

### Infested

Loads with any live weevils are considered infested and will be rejected.

### Musty

\$.10/bushel - subject to rejection

### Sour

\$.10/bushel - subject to rejection

## Effective September 08, 2023

### Moisture

5.0 cents per ½ percent of moisture over 15.5%  
6.0 cents per ½ percent of moisture over 18.0%  
Call for current moisture limits  
No shrink will be taken

<u>Moisture %</u>	<u>Discount</u>
15.5% and below	No Discount
15.6% - 16.0%	\$.050/bu
16.1% - 16.5%	\$.100/bu
16.6% - 17.0%	\$.150/bu
17.1% - 17.5%	\$.200/bu
17.6% - 18.0%	\$.250/bu
18.1% - 18.5%	\$.310/bu
18.6% - 19.0%	\$.370/bu

### Foreign Material

1 cent each 1% from 3.1% to 6.0%  
2 cents each 1% above 6.1% to 8.0%  
3 cents each 1% above 8.0%  
Loads above 8.0% are subject to rejection

<u>Percent</u>	<u>Discount</u>
3.0% and below	No Discount
3.1% - 4.0%	\$.01/bu
4.1% - 5.0%	\$.02/bu
5.1% - 6.0%	\$.03/bu
6.1% - 7.0%	\$.05/bu
7.1% - 8.0%	\$.07/bu
8.1% - 9.0%	\$.10/bu

### Vomitoxin (DON)

3 cents/bu discount	4.1 to 5.0
7 cents/bu discount	5.1 to 6.0
12 cents/bu discount	6.1 to 7.0
22 cents/bu discount	7.1 to 8.0
32 cents/bu discount	8.1 to 9.0
42 cents/bu discount	9.1 to 10.0

Loads above 7 PPM subject to rejection

POET Grain reserves the right to reject any corn that is found to be musty, heat damage, sour, possessing a commercially objectionable foreign odor (COFO) or found to contain Mycotoxins. POET Grain reserves the right to reject any corn that contains soybeans. Title to corn passes to POET Grain upon delivery. Corn is graded according to USDA standards. POET Grain reserves the right to buyers call on any corn that is discountable. The Discount Schedule is subject to change without notice.